PINNACLE GLOBAL NETWORK

Ways to Find / Enroll Clients: <u>Mastermind Meal</u>

Hosting an exclusive CEO Mastermind Lunch or Dinner is a smart way to build business relationships, and is the perfect place where smart CEOs & Founders can connect and support one another!

Imagine an evening where the sharpest minds converge, where ideas are born, challenges are met, and collaborations flourish. This is the essence of our CEO Mastermind Meals - an elite gathering designed exclusively for CEOs aiming to transform their businesses and leave an indelible mark on the world.

What is a CEO Mastermind Dinner?

A CEO Mastermind Dinner is an intimate, invitation-only gathering where top-tier executives from 7-9 figure businesses come together to share insights, strategies, and experiences. It's an invite-only, curated group of exceptional minds, all focused on mutual growth and elevating each other. These breakfasts, lunches or dinners provide a rare opportunity to engage in meaningful conversations, brainstorm innovative solutions, and foster connections that extend far beyond the evening itself.

How Does it Work?

Step 1: Select an Optimal Date and Venue for the Mastermind Gathering.

Step 2: Extend Invitations to your Trusted Network and Clients in the area. (Keep the dinner intimate. No more than 4-5 people. Encourage them to each invite 1 of their business connections who would benefit from building powerful, influential relationships and enjoying powerful masterminding over a fun meal. You can either pay for the meal or not - it's up to you! Set up an RSVP so you know who, and how many to expect on the day. Let them know you are going to enjoy great food and connections, and that you will facilitate some powerful business masterminding.

Step 3: During the meal you give everyone an opportunity to brainstorm one 3-4 questions. Here are some suggestions..

A. What is the biggest vision you have for your company? Don't worry about the how. Brainstorm on ways to make that happen.

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- B. What is one challenge you are facing in your business right now that you are ready to resolve. (Team, Mindset, Marketing, Sales, Leadership, Execution...)Receive insight to overcome that challenge.
- C. In the realm of business, it's often not about the *HOW* but rather the *WHO*. What's one key resource you really need in your business right now? Share resources with the table.

You'll go around the table for each question, allowing time for support and feedback from the entire group. In a larger gathering to speed things up, the group can mastermind with the person sitting next to them rather than the entire group. Definitely rotate partners to create more connection.

Step 4: Ask for Testimonials if any are present

If there are any other Pinnacle Global Network Members attending, ask them if they'd be willing to share their experience during the meal. If you have this permission, this is the time to ask for testimonials. You can say...

_____ has had significant achievements and transformations since joining us, and your stories are incredibly powerful. If you feel comfortable, I'd love for you to share how Pinnacle Global Network has helped you scale their business.

Step 5: Set a time to follow up with them to have a deeper conversation. Let them know you are mentoring CEOs to scale their company and you would love to learn more about their business. Set a time on your calendars while you are together to avoid phone tag.

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In case you're interested in further Marketing Material for these Mastermind meals, this may be helpful.

Why Should Your Connections Attend?

1. Strategic Insights: Engage in high-level discussions that offer fresh perspectives and strategic insights into the ever-changing business landscape. Benefit from the collective wisdom of fellow CEOs who have navigated similar challenges.

2. Meaningful Connections: Forge genuine relationships with like-minded leaders. The connections made at these dinners often lead to collaborations, partnerships, and lifelong friendships, extending your professional network in ways you never imagined.

3. Innovation and Inspiration: Immerse yourself in an environment that fosters innovation and creativity. Gain inspiration from the success stories and innovative approaches shared by your peers, sparking new ideas for your own business ventures.

4. Personal Growth: Elevate your leadership skills and personal development. Interact with mentors and thought leaders, learning from their journeys and applying their lessons to your own path of growth and development.

5. Exclusivity and Confidentiality: Experience the privilege of exclusivity. Our CEO Mastermind Dinners are strictly invitation-only, ensuring a confidential space where you can discuss sensitive topics openly, knowing that the insights shared are kept within the trusted circle of attendees.

Don't miss the opportunity to be part of this transformative experience. Join us at the next CEO Mastermind Dinner and be prepared to elevate your business, expand your horizons, and build lasting relationships with fellow visionaries. To secure your seat at the table of innovation and influence, kindly respond to your invitation or contact us for further details.